## Sap prices

This table presents suggested prices per gallon for a maple producer to purchase sap. The variables that affect sap prices in this table are sap sugar content and bulk syrup price. It assumes that the sap buyer is paying the seller 50% of the bulk syrup price. You can download a customizable spreadsheet to calculate sap prices based on different variables at http://maple.dnr.cornell.edu/sapbuying.htm.

	Bulk Syrup Price (\$/lb)										
Sap Sugar											
Content	\$ 2.00	\$ 2.10	\$ 2.20	\$ 2.30	\$ 2.40	\$ 2.50	\$ 2.60	\$ 2.70	\$ 2.80	\$ 2.90	\$ 3.00
1%	\$ 0.13	\$ 0.13	\$ 0.14	\$ 0.15	\$ 0.15	\$ 0.16	\$ 0.17	\$ 0.17	\$ 0.18	\$ 0.19	\$ 0.19
1.1%	\$ 0.14	\$ 0.15	\$ 0.15	\$ 0.16	\$ 0.17	\$ 0.18	\$ 0.18	\$ 0.19	\$ 0.20	\$ 0.20	\$ 0.21
1.2%	\$ 0.15	\$ 0.16	\$ 0.17	\$ 0.18	\$ 0.18	\$ 0.19	\$ 0.20	\$ 0.21	\$ 0.21	\$ 0.22	\$ 0.23
1.3%	\$ 0.17	\$ 0.17	\$ 0.18	\$ 0.19	\$ 0.20	\$ 0.21	\$ 0.22	\$ 0.22	\$ 0.23	\$ 0.24	\$ 0.25
1.4%	\$ 0.18	\$ 0.19	\$ 0.20	\$ 0.21	\$ 0.21	\$ 0.22	\$ 0.23	\$ 0.24	\$ 0.25	\$ 0.26	\$ 0.27
1.5%	\$ 0.19	\$ 0.20	\$ 0.21	\$ 0.22	\$ 0.23	\$ 0.24	\$ 0.25	\$ 0.26	\$ 0.27	\$ 0.28	\$ 0.29
1.6%	\$ 0.20	\$ 0.21	\$ 0.23	\$ 0.24	\$ 0.25	\$ 0.26	\$ 0.27	\$ 0.28	\$ 0.29	\$ 0.30	\$ 0.31
1.7%	\$ 0.22	\$ 0.23	\$ 0.24	\$ 0.25	\$ 0.26	\$ 0.27	\$ 0.28	\$ 0.29	\$ 0.30	\$ 0.32	\$ 0.33
1.8%	\$ 0.23	\$ 0.24	\$ 0.25	\$ 0.26	\$ 0.28	\$ 0.29	\$ 0.30	\$ 0.31	\$ 0.32	\$ 0.33	\$ 0.35
1.9%	\$ 0.24	\$ 0.26	\$ 0.27	\$ 0.28	\$ 0.29	\$ 0.30	\$ 0.32	\$ 0.33	\$ 0.34	\$ 0.35	\$ 0.36
2%	\$ 0.26	\$ 0.27	\$ 0.28	\$ 0.29	\$ 0.31	\$ 0.32	\$ 0.33	\$ 0.35	\$ 0.36	\$ 0.37	\$ 0.38
2.1%	\$ 0.27	\$ 0.28	\$ 0.30	\$ 0.31	\$ 0.32	\$ 0.34	\$ 0.35	\$ 0.36	\$ 0.38	\$ 0.39	\$ 0.40
2.2%	\$ 0.28	\$ 0.30	\$ 0.31	\$ 0.32	\$ 0.34	\$ 0.35	\$ 0.37	\$ 0.38	\$ 0.39	\$ 0.41	\$ 0.42
2.3%	\$ 0.29	\$ 0.31	\$ 0.32	\$ 0.34	\$ 0.35	\$ 0.37	\$ 0.38	\$ 0.40	\$ 0.41	\$ 0.43	\$ 0.44
2.4%	\$ 0.31	\$ 0.32	\$ 0.34	\$ 0.35	\$ 0.37	\$ 0.38	\$ 0.40	\$ 0.41	\$ 0.43	\$ 0.45	\$ 0.46
2.5%	\$ 0.32	\$ 0.34	\$ 0.35	\$ 0.37	\$ 0.38	\$ 0.40	\$ 0.42	\$ 0.43	\$ 0.45	\$ 0.46	\$ 0.48
2.6%	\$ 0.33	\$ 0.35	\$ 0.37	\$ 0.38	\$ 0.40	\$ 0.42	\$ 0.43	\$ 0.45	\$ 0.47	\$ 0.48	\$ 0.50
2.7%	\$ 0.35	\$ 0.36	\$ 0.38	\$ 0.40	\$ 0.41	\$ 0.43	\$ 0.45	\$ 0.47	\$ 0.48	\$ 0.50	\$ 0.52
2.8%	\$ 0.36	\$ 0.38	\$ 0.39	\$ 0.41	\$ 0.43	\$ 0.45	\$ 0.47	\$ 0.48	\$ 0.50	\$ 0.52	\$ 0.54
2.9%	\$ 0.37	\$ 0.39	\$ 0.41	\$ 0.43	\$ 0.45	\$ 0.46	\$ 0.48	\$ 0.50	\$ 0.52	\$ 0.54	\$ 0.56
3%	\$ 0.38	\$ 0.40	\$ 0.42	\$ 0.44	\$ 0.46	\$ 0.48	\$ 0.50	\$ 0.52	\$ 0.54	\$ 0.56	\$ 0.58

## Hillside Plastics, Maker of Sugarhill Jugs, Sold

Hillside Plastics, a company best known to sugarmakers for its Sugarhill maple syrup containers and that has been operating in Montague, Massachusetts for 22 years, has been sold to Carr Management Inc. (CMI), a New Hampshire-based company. Hillside President Peter Haas will continue in his role as president of the company while Kate (Haas) Colby, vice president of finance, will help for a period of time during the transition.

Beth Muscato, CEO of CMI, said the company plans to invest in Hillside's operations to service growing demand for its products. She said Hillside is an "outstanding fit" given its product offering, dedication to customer service and presence in growing end markets including food.

"My family is confident that the decision to sell the business will enable further success and growth for the company in Turners Falls," Peter Haas said in a news release.

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